

**OZANAM HOUSE TRUST**  
**CHAIRMAN'S ANNUAL REPORT**  
**2012**

The Trust Deed of The Ozanam House Trust requires the position of Chairman to rotate between the representatives of the Trustees every two years. This is my first year as chairman of the Board of Trustees. I replaced the Society of St Vincent de Paul representative, Roger Clark, at our last Annual General Meeting.

The replacement Trustee representative nominated by the Society of St Vincent de Paul, Mr Barney O'Connor, is from a business and farming background and an active member of the Society. We are fortunate in the calibre of the replacements nominated by each of the Trustees.

The Trust Board was pleased to welcome our new trustee. Anybody with knowledge of the history of the Trust would appreciate that the replacement of Trustee representatives is not a common occurrence.

As you are aware former trustee, Mr Roger Clark, took up the position of Trust Secretary upon the retirement of foundation secretary, Mr A.W. Finnigan. The first year in this role has been one of learning and continuing to uphold the spirit and philosophy of the Trust and maintaining the "home away from home" environment for our guests and caregivers.

The year can be categorised as a year of change, not only of trustees and secretary personnel but also in the refurbishment of the Urquhart and Ryan Wings. The complete renovation, although costly, is a way of providing the best possible for our guests. This was made possible by many generous donations, particularly by charitable trusts and Lions Clubs from Districts 202D and 202M.

The Trusts' office was also relocated next to the new Lions Den recreational room erected at the Newhaven Place St Mary's site. The opening of the Lion's Den and the Frimley/Springhill gazebo was undertaken and blessed by Bishop Peter Cullinane and was attended by Lions Club and Cancer Society guests. It was also an opportunity to publically acknowledge the services of and farewell foundation secretary Tony Finnigan. Tony has been Secretary of the Trust since its inception in 1971. The continuing success of Ozanam House has been through Tony's passion and guidance. This has led the Trust to grow from humble beginnings and continue to fulfil the objectives it was set up to provide over 40 years ago. Tony's stewardship has been instrumental in the Trust's development and continued success since the beginning. At all times he has borne in mind the welfare of the guest as of paramount importance, guided by the spirit and philosophy of the St. Vincent de Paul Society.

In April Tairāwhiti District Health made the decision that from 1<sup>st</sup> July 2013 patients needing cancer treatment will undergo treatment at Waikato Hospital instead of Palmerston North. The Trust has had an association of over 40 years providing accommodation for hundreds of patients and caregivers from Gisborne and the East Coast. In fact the first guests to stay at Ozanam House were from Gisborne. Staff hold many fond memories of our Gisborne/East Coast guests - their antics, tales told and songs sung. This has given us plenty of memories from the last 40 years to happily reflect upon. I have been told that the folk from Gisborne area are the happiest characters and the most appreciative of their stay at Ozanam House.

The Trust has had strong links and support from the Gisborne community and from many organisations over the years. The Williams Wing was named in honour of the support the Williams Family Trusts have provided over the years.

Although saddened by the loss, we wish patients well and we have been assured that they will receive a smoother patient journey by the "one stop shop" treatment at Hamilton, we do hope so.

## DONORS

The list below recognises those who gave substantial support during the year.

|  |  |
|--|--|
| D W & E Goble, Stratford               | Springhill Charitable Trust and          |
| S Bird, Waipukurau                     | Frimley Foundation                       |
| Estate Raymond T J Kilsby              | Mangatawa Beale Williams                 |
| B Anderson, Hawera                     | Memorial Trust                           |
| Stop In Charitable Trust, New Plymouth | JN Williams Memorial Trust and           |
| G A & M Wright, Napier                 | HB Williams Turanga Trust, Gisborne      |
| D R Sussmilch, Napier                  | Clark Charitable Trust                   |
| Hastings Karamu Rotary Club            | St Vincent de Paul Society, Hawera       |
| N Hollebhone, Havelock North           | St Vincent de Paul Society, New Plymouth |
| N Osborne, Otane                       | Estate James B Walker                    |
| M D & J M Joblin, Havelock North       | Urenui & Districts Lions Club            |
| G & B Fox, Havelock North              | Ashhurst Pohangina Lions Club            |
| D C Politakis, New Plymouth            | Estate Darcy James, New Plymouth         |
| C H Jones, Waitara                     | E J Ballard, Gisborne                    |
| Allied Laundry, Palmerston North       | A J & N D Koch, Inglewood                |
| G van de Ven, Napier                   | P Donovan, Napier                        |
| F Lyall-Lobb, New Plymouth             | R Hooper, Wairoa                         |
| P J Harrison, Palmerston North         |  |

We enjoy the goodwill and support of our local authorities. The Trust benefits from rate relief from the Palmerston North City Council of \$16,595 / LY \$15,579 and Horizons Regional Council of \$4,597 / LY \$4,249. We are grateful for that expression of support. According to a the 2011 Economic Outlook assessment from Vision Manawatu which acknowledges that the large number of visitor nights a year for patients / visitors from outside the region accommodated at Ozanam House contributes approximately \$1.5 million net to the regional economy. The Regional Cancer Treatment Centre (MCH) and other medical and support providers particularly those cancer based in Palmerston North are an integral and significant contributor to the economic activity of the city.

## STATISTICS

| <b>MID CENTRAL (including Hawkes Bay to Wairarapa and Wanganui)</b> |             |             |             |             |             |             |             |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|   | <b>2012</b> | <b>2011</b> | <b>2010</b> | <b>2009</b> | <b>2008</b> | <b>2007</b> | <b>2006</b> |
| Patients Only   | 208         | 129         | 102         | 84          | 122         | 137         | 152         |
| Patients with Carers  | 264         | 247         | 257         | 258         | 234         | 243         | 257         |
| Carers Only   | 89          | 81          | 81          | 93          | 69          | 80          | 93          |
| Total   | 561         | 457         | 440         | 435         | 425         | 460         | 502         |
| Room Nights Occupied  | 8271        | 8984        | 8767        | 8461        | 9041        | 8398        | 9355        |

| <b>TARANAKI</b>      |             |             |             |             |             |             |             |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                      | <b>2012</b> | <b>2011</b> | <b>2010</b> | <b>2009</b> | <b>2008</b> | <b>2007</b> | <b>2006</b> |
| Patients Only        | 87          | 67          | 55          | 50          | 36          | 52          | 62          |
| Patients with Carers | 186         | 183         | 175         | 144         | 143         | 144         | 191         |
| Carers Only          | 40          | 49          | 40          | 40          | 25          | 29          | 49          |
| Total                | 313         | 299         | 270         | 234         | 204         | 225         | 302         |
| Room Nights Occupied | 5370        | 5095        | 5588        | 4839        | 4161        | 4720        | 6085        |

| <b>TAIRAWHITI (Gisborne)</b> |             |             |             |             |             |             |             |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                              | <b>2012</b> | <b>2011</b> | <b>2010</b> | <b>2009</b> | <b>2008</b> | <b>2007</b> | <b>2006</b> |
| Patients Only                | 24          | 25          | 31          | 15          | 17          | 23          | 21          |
| Patients with Carers         | 72          | 75          | 80          | 78          | 62          | 65          | 67          |
| Carers Only                  | 18          | 27          | 31          | 21          | 9           | 19          | 24          |
| Total                        | 114         | 127         | 142         | 114         | 88          | 107         | 112         |
| Room Nights Occupied         | 1599        | 2381        | 2972        | 2407        | 1808        | 1982        | 2324        |

| <b>ANNUAL TOTALS</b>              |             |             |             |             |             |             |             |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                                   | <b>2012</b> | <b>2011</b> | <b>2010</b> | <b>2009</b> | <b>2008</b> | <b>2007</b> | <b>2006</b> |
| Annual Guests (patients & carers) | 988         | 883         | 852         | 739         | 717         | 792         | 916         |
| Available Room Nights             | 25489       | 25053       | 23296       | 22571       | 22708       | 22460       | 22656       |
|                                   | 69.4%       | 65.7%       | 75.4%       | 69.6%       | 66.9%       | 67.2%       | 79.3%       |
| Room Nights Occupied              | 16027       | 16460       | 17327       | 15707       | 15010       | 15100       | 17959       |
| Room Nights Reimbursed            | 12072       | 10987       | 10392       | -           | -           | -           | -           |

|                 |             |             |
|-----------------|-------------|-------------|
| Average stays - | <b>2012</b> | <b>2011</b> |
| Patients        | 20 days     | 19 days     |
| Carers          | 13 days     | 14 days     |

During the past year there has been an increase in the number of patients and carers accommodated with a higher room utilisation / occupancy as a result.

The downward trend of room nights occupied from 2006 appears to be tracking up.

The lower room nights occupied between 2007 and 2009 appears to be tracking up.

## **FINANCE**

The financial position of the Trust remains strong thanks to the generous donations and support from our many benefactors and the careful investment of our funds.

Our unsolicited donor income this year was \$348,272 / LY \$433,398. The variation compared to the previous year was due to the diminished value of bequests. Overall general donations increased through the support given from family trusts and the Spring "Update" newsletter, and a large contribution from Lions Clubs.

Our operating revenue at \$1,070,822 / LY \$1,031,374 reflects a slight increase in recoverable night accommodation during the year, however this includes an increased usage of motel accommodation which is only partially subsidised.

It is always a compromise to reduce cost where possible and at the same time improve and maintain the facilities for our guests.

Overheads, including Depreciation of \$332,331 / LY \$334,181, were at \$1,356,436 / LY \$1,233,987. As mentioned earlier a comprehensive renovation and fit out of Urquhart and Ryan Wings was carried out and guests have commented favourably on the improvements. The refurbishment and maintenance of our houses is on-going and continues to provide a high standard of accommodation and amenities.

Investment income at \$131,030 / LY \$113,644 reflects a very good return in a period of declining interest rates.

The Trusts investments showed an increase of \$113,930 on the previous year and our total fixed assets increased by \$52,881.

Our auditor, Darryl Pinny, has carried out his duties promptly with little, if any, interruption in the Trusts' administration. I thank him for his efficiency and interest. His re-appointment I will be recommending to the Board.

I wish to thank our accountant Coombe Smith who has answered many queries and tendered advice when needed, and overall has made the transition to new cloud based accounting software much easier - almost seamless.

**GENERAL**

The full effect of the reduced number of guests may become apparent in the next twelve months. This has provided an opportunity for the Trustees to reflect and consider options for the future but at the same time adhering to the original objects, spirit and philosophy of the Trust. The principal objective is to provide cancer patients and carers accommodation, amenities and support to ensure that their stay is made as comfortable as if they were staying in their own homes.

Grateful thanks go to our volunteer gardening team for keeping the surroundings looking sharp. Also to our many supporters who donate goods in kind. I also acknowledge the daily assistance of the obliging team at Mid Central Health who together make the patient journey smooth and caring.

I acknowledge with thanks my fellow Trustees for their commitment to achieving the aims and objectives of the Trust. I would also like to take this opportunity to thank Eileen Day and the loyal staff for their continuing effort in providing our guests with a happy, supportive and caring environment during their stay at Ozanam House. It is always gratifying when we receive many comments of appreciation from guests knowing that we have made a genuine difference to their lives in their time of need and that it is the little things that count.

**Terry Comber**  
**CHAIRMAN**