



OZANAM HOUSE TRUST CHAIRMAN'S ANNUAL REPORT

2010

I am able to report on a year of accomplishment of the Trust's operating. Last year I commented on our development plans in progress.

In September 2009 the Butler and Craven houses at 10 Newhaven Place (the site of our St. Mary's campus) were officially blessed by Bishop Peter Cullinane and declared open by the Mayor of Palmerston North, Jono Naylor. In attendance were a large number of well wishers and supporters including, amongst others, Ian Lees-Galloway (local Labour Member of Parliament). Our near neighbours, St. Mary's Primary School, provided us with a taste of their entertainment ability and gave some sentimentality to the occasion. We encouraged the school to have their young pupils show an interest in our activities and use that for an expression of kindness and generosity to their fellow citizens.

This site, while accommodating 12 additional ensuited bedrooms, increased our capacity by only 6. We retained the lease of 5 of 11 flats we rent nearby to the Hospital. In special cases they meet our needs.

Our relationship with all our neighbours continues to flourish. We are grateful to the continuing support of the community. This, together with the Cancer Society both locally and throughout the area, the Regional Cancer Treatment Centre with all its staff, medical and lay, illustrate an appreciation of the environment that Ozanam House promotes while cancer patients come to Palmerston North for treatment.

The continuous expression of thanks from our guests and their loved ones encourages us to strive to maintain this 'home away from home' concept to meet their needs at the time as they progress their cancer journey.

Ongoing financial tributes attest to the permanence of the Trusts' philosophical influence. All in all, the Trust is thankful to have this magnificent addition to our campus. As an aside, the builder entered the work in a House of the Year competition and it was recognised with an award for Excellence.

DONORS

Our lifeblood continues to provide great support. The list below recognises those who gave during the year. Regular readers will recognise names that are recorded here more than once. The true list is a substantial one and the names which are shown here have exceeded a level of beneficence which we recognise herein.

Clark Charitable Trust (Gisborne)	Mangatawa Beale Williams Memorial Trust (Gisborne)
N Jones (New Plymouth)	J A Scown (Manaia)
L Evans (Paraparaumu)	D Slessor (Napier)
J Eccles (Masterton)	Cancer Society (Wairarapa)
H Cunning (Hawera)	M Green (Waipawa)
R M Brown (Gisborne)	Lions Club (Stratford)
W G Johnston Charitable Trust	Hastings Karamu Rotary Club
Rotary Club of Ahuriri (Napier)	G & N Hutchinson (New Plymouth)
B J & N E Burt (Auckland)	Estate N C Barron (Hastings)
Bank of New Zealand (Wellington)	Wairoa Lighthouse Lions Club
L Stoke (Hastings)	Lions Club of Toko & Districts (Stratford)
B J & P E Jenkins (Taihape)	Milton Tecofsky Estate
A C McVey (Gisborne)	D C & V L Jones (Napier)
Estate M J Peterson	St Vincent de Paul (Hawera)
Estate J K Thomas	Estate N C Barron
P Catley (Waipawa)	C Blumfield (Gisborne)
Evergreen Social Club (Hastings)	R Wichers (Wairoa)
Springhill Trust/Frimley Foundation	M Malone (Napier)
E D Raitt (New Plymouth)	P J Allen (Hastings)
Estate D F Kidd (Wanganui)	Joan Fernie Charitable Trust (Hastings)
St Vincent de Paul (New Plymouth)	T Perry (Waipukurau)
I & M Campbell (Wairoa)	

All our donors have had personal acknowledgment for their generosity. We enjoy the goodwill and support of our local authorities, the statute inhibits the level of generosity once expressed but the Trust benefits with rates relief from Palmerston North City Council \$13,980 / LY \$10,130 and the Regional Council of \$3,930 / LY \$2,528. We are grateful for that expression of support, which acknowledges that the authorities are not unaware of the civic benefits the Trust brings to the area.

STATISTICS

MID CENTRAL (including Hawkes Bay to Wairarapa and Wanganui)							
	2010	2009	2008	2007	2006	2005	2004
Patients Only	102	84	122	137	152	127	142
Patients with Carers	257	258	234	243	257	304	307
Carers Only	81	93	69	80	93	81	55
Total	440	435	425	460	502	507	504
Room Nights Occupied	8767	8461	9041	8398	9355	9858	9712

TARANAKI							
	2010	2009	2008	2007	2006	2005	2004
Patients Only	55	50	36	52	62	34	55
Patients with Carers	175	144	143	144	191	201	203
Carers Only	40	40	25	29	49	39	37
Total	270	234	204	225	302	274	295
Room Nights Occupied	5588	4839	4161	4720	6085	6507	7339

TAIRAWHITI (Gisborne)							
	2010	2009	2008	2007	2006	2005	2004
Patients Only	31	15	17	23	21	21	17
Patients with Carers	80	78	62	65	67	64	64
Carers Only	31	21	9	19	24	23	14
Total	142	114	88	107	112	108	95
Room Nights Occupied	2972	2407	1808	1982	2324	2414	2361

ANNUAL TOTALS							
	2010	2009	2008	2007	2006	2005	2004
Annual Guests (patients & carers)	822	739	717	792	916	889	894
Available Room Nights	23296	22571	22708	22460	22656	23630	23630
	75.4%	69.6%	66.9%	67.2%	79.3%	79.5%	82.2%
Room Nights Occupied	17327	15707	15010	15100	17959	18779	19412
Room Nights Reimbursed	10392	-	-	-	-	-	-

- Average stays - Patients 9-19 days
- Carers 6-21 days

The downward trend of room nights occupied from 2004 appears to be tracking up still. The variation between nights occupied and reimbursed indicates those nights the patient returns home, but the room is kept for them. This indicates that patients live in their rooms 69% of the time that they occupy them.

FINANCE

Despite capital expenditure approaching \$3 Million over recent times, the financial position of the Trust remains extremely strong. Despite economic downturns donor generosity continues and our investments have rewarded us well.

The Trusts records now show more accurately our value, with a revaluation of the properties being recorded in our Statement of Position dated 31 March 2010.

The year in review shows more fully the effect of the Health Department's decision to raise the accommodation subsidy. The increase in numbers as reflected above was an influence also.

Our operating revenue at \$1,099,279 / LY \$752,374 reflects the benefits outlined previously. Costs are constantly in need of surveillance. A discrepancy in power accounting has recently been discovered, resulting in an improvement in that cost, together with a substantial refund of \$50,500. Some of the costs, including insurance and salaries, are a reflection of St. Mary's coming into the system during the year.

Overheads, including Depreciation of \$186,084 / LY \$114,116, were at \$917,832 / LY \$638,043. Circumstances of accommodation requirements change from year to year and last year we increased the use of outside facilities, namely motels. We were able to recover a reasonable portion of that cost.

Investment income at \$114,812 / LY \$283,758 reflects, in my view, a reasonable return bearing in mind:

- a) a reduction in rates of interest, and
- b) the use of substantial cash reserves in our St. Mary's development.

While our investments show a reduction of \$1,196,361, on the previous year our fixed assets (i.e. land and buildings) show an increase of \$2,789,229 without the revaluation adjustment.

Our auditor, Darryl Pinny, has accorded us his usual courtesy and carried out his duties with little, if any, interruption in the Trusts' administration. I thank him for his efficiency and interest. His re-appointment I will be recommending to the Board.

GENERAL

I am grateful to my fellow Board members who, in a break with protocol and tradition, allowed me to serve a further one year term in the role as Chairman. I have enjoyed this participation, particularly during a period of substantial activity.

At all times I was supported in every way by my Trust Board. It is with regret I observe that the long service of Board member Cliff Craven (20 years) and Bernard Forde (10 years) will come to an end at our Annual General Meeting.

Their contribution over the years has been immense and their interest has never wavered. Cliff, coming from a background in contracting but more particularly as a member of the Society of St. Vincent de Paul, has brought a level of concern for the benefit of patients that is reflected in the Board's attitude as expressed in its "Home away from Home" philosophy.

Dr Bernard Forde really needs no introduction, because his period of service to the community is extensive and extends over many, many years. Bernard's counsel and his advice based on his experience in these matters has been an invaluable resource at the Boards' deliberations. His interest, based on a relationship with the Cancer Society, was always supportive and he was noted for the efforts which he would take to ensure that he was able to be present at all our meetings.

I take this opportunity of extending my heartfelt thanks to these gentlemen and wishing them well and good health for their future.

Roger Clark has assimilated the spirit of the Trust exceptionally well and his interest and presence augers well for the future of the Trust Board.

I myself, while being present on the Board as an appointee of the Cancer Society, have found that it is not always readily apparent that the view expressed by the Cancer Society in relation to the needs of the patient always coincide. I am satisfied that the Trust has been meticulous in its adherence to its original philosophy and policy and I trust that it will long remain.

The number of people who should be thanked for their continuing interest in the work of the Trust is beyond our ability to set out herein.

As a class, we are grateful to the consideration shown by the legal profession in meeting the request of the many testators who have nominated the Trust as a beneficiary.

Our aim has been to provide a 'home away from home' accommodation which is beyond the reach of any form of criticism and we are able to do this because of the generosity of our benefactors.

The true workings of the Trust revolve around the contribution made by our staff. We have a marvellous group of women working regularly on a part-time basis, some of whom have been with the Trust for many years. To Eileen, Claire, Nancy, Lorraine, Liz and Marleen, we extend you our thanks and want you to know that we recognise the very high regard with which our guests esteem you.

A small sideline is the emergence of an assistant with the ambitions to take over responsibility from Norm Pearce for the upkeep and presentation of our property's exterior. During the year, Mrs Rosemary Comber, has become fully immersed in initially assisting, and more latterly during a time when Norman Pearce has been dealing with illnesses within his own family, in maintaining a high standard of appearance as initiated by Norm in the first place.

Finally, I would like to thank the Secretary and his staff. In particular, we have come to know Kay well and recognise her capabilities and the assistance that she provides in our administration and the work supervised by our long serving Secretary, Tony Finnigan. Tony's contribution to the cancer cause, and especially Ozanam House since its inception, has been exceptional and we are so lucky in having him still involved as the Trusts' Administrator, a role which he is passionate about.

I wish all these people well and thank them from the bottom of my heart for making my job an enjoyable and pleasant one and I wish my successor well for the future.

Very best wishes for the future of the Trust.

William Bly JP

CHAIRMAN